FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2011 Registered Housing Association No. HCB70

Financial Services Authority No. 2229R(S)

Charity No. SC 036265

FRENCH DUNCAN LLP Chartered Accountants 375 West George Street Glasgow G2 4LW

MANAGEMENT COMMITTEE, EXECUTIVES AND ADVISERS

31st MARCH 2011

Director

MANAGEMENT COMMITTEE

Claire Boyd (Chairperson) Rena McGuire (Vice Chairperson) Brian Connelly MBE (Secretary) Jack Tait David McCready Jim Geddes Clr Danny Devlin William Anderson Laura Hendry Gavin McVicar John Logue Edward Tweedie

Housing Manager

Property Manager

Finance Manager

EXECUTIVE OFFICERS

Shirley Robison Jim Munro Douglas McIntyre Helen Sutherland

REGISTERED OFFICE

60-70 Main Street Barrhead Glasgow G78 1SB

AUDITORS

BANKERS

FRENCH DUNCAN LLP 375 WEST GEORGE STREET GLASGOW G2 4LW BANK OF SCOTLAND 112 MAIN STREET BARRHEAD GLASGOW G78 1RD

SOLICITORS

TC YOUNG 7 WEST GEORGE STREET GLASGOW G2 1BA

REGISTRATION PARTICULARS:

Financial Services Authority

Scottish Housing Regulator

Scottish Charities

Industrial and Provident Societies Act 1965 Registered Number 2229R(S)

Housing Scotland Act 2001 Registered Number HCB 70

Charities and Trustee Investment (Scotland) Act 2005 Scottish Charity Number SCO 036265

FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2011

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REPORT OF COMMITTEE OF MANAGEMENT

31 MARCH 2011

The Committee of Management present their report and audited financial statements for the year ended 31 March 2011.

Principal activity

The principal activity of Barrhead Housing Association Limited ("Barrhead") is the provision of housing for let at rents affordable to the client groups for whom it intends to provide.

Barrhead is registered with the Financial Services Authority as an Industrial and Provident Society, the Office of the Scottish Charities Regulator (OSCR) as a charity, and the Scottish Housing Regulator as a Registered Scottish landlord.

Our Strategic Aims

Barrhead's strategic aims are set out in its Internal Management Plan and are as follows:

- Promotion of tenant involvement in the management of their homes and in the management of the Association
- Have an organisation that is accountable to tenants and represents their views
- Provide a quality housing and management service for the local community
- Undertake comprehensive planned maintenance programmes including an aim to achieve secure, safe homes
- Provide quality rented housing at affordable rents
- Provide a cost effective and efficient service to tenants
- To work in partnership with other housing providers to meet housing needs
- Attract investment to build new housing as part of a development strategy and to identify partnership arrangements to fulfill this
- Contribute to the local economy through the creation of employment and training needs wherever possible and as identified by our wider action strategy
- Support initiatives that will promote a healthy community and improve the quality of peoples lives

Our vision is one of diverse communities in which people can expand their opportunities, exercise choice and maximise their potential. Some of the main objectives which we think can help achieve this aim include:

- achieving continuous improvement in all the services we deliver, and achieving and maintaining high standards of business efficiency and effectiveness
- creating opportunities for significant levels of user involvement in what we do
- being recognised by regulators and strategic partners as delivering excellent performance

We see these as challenging objectives, which will change the way we deliver our core services of housing, housing support, advice, and consultancy. In particular, we seek to challenge what we currently do and look to improve, rather than simply carry on with existing patterns of work.

REPORT OF COMMITTEE OF MANAGEMENT

31 MARCH 2011

Business review

Barrhead made a surplus of \pounds 411,164 (2010 - \pounds 219,175) during the year. The projected surplus for the year was \pounds 36,415.

The Association has continued in 2010/11 to review its systems, controls and procedures and previous internal audit reports to date did not highlight any significant weaknesses in the Association's systems.

The Association has a clearly defined programme of major repair works which it is in the process of carrying out and this will also ensure that it is able to meet its commitments under the Scottish Housing Quality Standards.

Results for the year and transfers

The results for the year are shown in the Income and Expenditure Account.

Transfers to designated reserve:	£
Major repairs reserve	283,291
Retained in revenue reserve	94,430

Members of Committee of Management

The Members of the Committee of Management of the Association during the year to 31 March 2011 were as follows:

Claire Boyd (Chairperson)	Clr Danny Devlin
Rena McGuire (Vice Chairperson)	William Anderson
Brian Connelly (Secretary)	Jim Geddes
Jack Tait	Laura Hendry
Edward Tweedie	Gavin McVicar
John Logue	Lynne Carr (resigned 27.05.10)
Lesley McVicar (resigned 20.05.10)	David McCready (appointed 24.06.10)

Each full member of the Committee of Management holds one fully paid share of $\pounds 1$ in Barrhead. The executive officers of Barrhead hold no interest in Barrhead's share capital and although not having the legal status of "director" they act as executives within the authority delegated by the Committee.

REPORT OF COMMITTEE OF MANAGEMENT

31 MARCH 2011

Executive Team

The Executive Team Members of Barrhead are as follows:

Shirley Robison	Director
Jim Munro	Housing Manager
Douglas McIntyre	Property Manager
Helen Sutherland	Finance Manager

Operational Review

1 Corporate Governance

Barrhead has a Committee of Management who are elected by the members of the Association. (See above for details). It is the responsibility of the Committee to undertake the strategy, setting of policy and overall direction for the Association. They also monitor the operational activities of the Association. The members of the Committee of Management are unpaid.

The Executive Team of Barrhead (as listed above) are responsible for achieving the strategy set, undertaking the operational activities in line with the policies set.

Our governing body is our Committee of Management, which is responsible to the wider membership. Committee of Management members serve in a voluntary capacity, and we recognise that this puts even more onus on us to ensure that we set and achieve high standards of professionalism in our work. We take governance very seriously, and in the last year we continued to build on work from previous years which strengthened our governance arrangements.

The Chair, Claire Boyd and Secretary, Brian Connelly MBE achieved the SVQ Governance qualification in 2009.

This report details issues that have arisen during the year relating to the main activities undertaken by Barrhead.

2 Corporate Issues

Tenant involvement and participation is a major part of Barrhead's Aims and Objectives, and we continue to review how Barrhead involves tenants in its activities.

Barrhead is committed to involving staff in decision making and policy making. In the year just ended, staff were fully involved in the internal management plan process and regular staff meetings were held to keep staff informed of our activities.

REPORT OF COMMITTEE OF MANAGEMENT

31 MARCH 2011

Performance Management

Service delivery is underpinned by staff performance. This continues to be a high priority for us. In the last year we have continued with our staff appraisal system and this produces a staff training needs assessment in line with the budget provision. We also continue to review our performance management framework, which influences our reporting performance framework. Investors in People status was recognised in May 2009.

Best use of resources

We regularly conduct risk assessments, and take any action necessary to reduce or limit risk. We have continued with a programme of major investment in our housing stock, which is by far our most costly asset. This includes both carrying out major repairs, and also considering whether any of our older schemes should be remodelled to meet the changing requirements of tenants in the future. We are updating our stock condition information, to ensure that our long-term financial planning reflects our future investment requirements. We are well on track to meet the 2015 SHQS for our stock.

Services

We aim to deliver high quality services, and we set ourselves the goal of achieving continuous improvement in what we do. In our housing stock, we moved ahead with some major repairs that had become necessary. We continued in the year to deliver many completed adaptations to existing properties, to meet the specific needs of our tenants.

3 Development Issues

In the year just completed the Association has spent £393,003 (2010 - £7,399,281) on its development programme and acquisition of houses, of which £258,953 (2010 - £3,420,584) was funded by grants received from the Scottish Government (Housing Association Grant).

4 Housing Issues

Barrhead continues to work on reducing the period of time taken to re-let or let new properties, to ensure that we maximize our effectiveness in housing people in need, and reduce our costs. The rent loss due to empty properties was $\pounds14,551$ (2010 - $\pounds21,082$). Work is continuing to improve this figure. There was an increase in the time taken to re-let void properties during the year. This is a result of our first floor sheltered housing properties being deemed as difficult to let. We have a business objective to consider this going forward.

REPORT OF COMMITTEE OF MANAGEMENT

31 MARCH 2011

5. Other Areas

Risk Management Policy

The Committee has a formal risk management process, which is linked to our Internal Management Plan. This will assess business risks and the implementation of our risk management strategies. This involved identifying the types of risks the Association faces and is likely to face, prioritising them in terms of potential impact and likelihood of occurrence, and identifying means of mitigating the risks. As part of this process the Committee have reviewed the adequacy of the Association's current internal controls.

Accordingly they have set policies on internal controls which cover the following:

- consideration of the type of risks the Association faces;
- the level of risks which they regard as acceptable;
- the likelihood of the risks concerned materialising;
- the Association's ability to reduce the incidence and impact on the business of risks that do materialise and the costs of operating particular controls relative to the benefit obtained;
- clarified the responsibility of management to implement the trustees' policies and to identify and evaluate risks for their consideration;
- communicated that employees have responsibility for internal control as part of their accountability for achieving objectives;
- embedded the control system in the charity's operations so that it becomes part of the culture of the Association;
- developed systems to respond quickly to evolving risks arising from factors within the charity and to changes in the external environment; and
- included procedures for reporting failings immediately to appropriate levels of management and the Committee together with details of corrective action being undertaken.

Internal Financial Control

The Committee of Management is responsible for establishing and maintaining the Association's system of internal control. Internal control systems are designed to meet the particular needs of the Association and the risks to which it is exposed, and by their nature can provide reasonable but not absolute assurance against material misstatement or loss. The key procedures which the Committee of Management has established with a view to providing effective internal financial control are listed on page 9.

Management Structure

The Committee of Management has overall responsibility for the Association and there is a formal schedule of matters specifically reserved for decision by the Committee.

REPORT OF COMMITTEE OF MANAGEMENT

31 MARCH 2011

Budgetary Process

Each year the Committee of Management approves the annual budget and rolling three-year strategic plan. Key risk areas are identified. Performance is monitored and relevant action taken throughout the year through quarterly reporting to the Committee of Management of variances from the budget, updated forecasts for the year together with information on the key risk areas. Approval procedures are in place in respect of major areas of risk such as major contract tenders, expenditure and treasury management.

Credit Payment Policy

The Association's policy concerning the payment of its trade creditors complies with the Confederation of British Industry guidelines. The average payment period is thirty days.

General Reserves Policy

The Committee members have reviewed the reserves of Barrhead. This review encompassed the nature of the income and expenditure streams, the need to match variable income with fixed commitments and the nature of the reserves. During the year the Association's general reserve increased from $\pounds 466k$ to $\pounds 560k$ (see note 6).

The Association has one designated fund for major repairs. The purpose of this fund is detailed in note 1 to the financial statements.

Investment Appraisal

Capital expenditure is regulated by budgetary process and authorisation levels. For expenditure beyond specified levels, detailed written proposals have to be submitted to the Committee. Reviews are carried out during the development period, to monitor expenditure and performance.

Maintenance policies

Barrhead seeks to maintain its properties to the highest standard. To this end, programmes of cyclical repairs are carried out in the medium term to deal with the gradual and predictable deterioration of building components. It is expected that the cost of all these repairs would be charged to the Income and Expenditure account.

In addition, the Association has a long-term programme of major repairs to cover for works which have become necessary since the original development was completed, including works required by subsequent legislative changes. This includes replacement or repairs to features of the properties, which have come to the end of their economic lives. The cost of these repairs would be charged to the Income and Expenditure account, unless it was agreed they could be capitalised within the terms outlined in the SORP.

REPORT OF COMMITTEE OF MANAGEMENT

31 MARCH 2011

Treasury Management

Barrhead has an active treasury management function, which operates in accordance with the Treasury Policy approved by the Committee of Management. In this way the Association manages its borrowing arrangements to ensure that it is always in a position to meet its financial obligations as they fall due, whilst minimising excess cash and liquid resources held. The Association, as a matter of policy, does not enter into transactions of a speculative nature.

Employee Involvement and Health & Safety

Barrhead achieved Investors in People accreditation in May 2009.

The Association encourages employee involvement in all major initiatives and maintaining Health & Safety standards in all areas.

Quality and Integrity of Personnel

The integrity and competence of personnel are ensured through high recruitment standards and subsequent training courses. High quality personnel are seen as an essential part of the control environment and the ethical standards expected are communicated through the Director.

Disabled Employees

Applications for employment by disabled persons are given full and fair consideration for all vacancies in accordance with their particular aptitudes and abilities. In the event of employees becoming disabled, every effort is made to retrain them in order that their employment with the Association may continue. It is the policy of the Association that training, career development and promotion opportunities should be available to all employees.

Rental Income

Barrhead's Rent Policy is a points system based on the size, type and facilities of the accommodation. The policy ensures that the rent structure is easy to administer and covers the wide variations within the Association's properties. This policy follows the generally accepted practice/principles of the Housing Movement.

Future developments

The Association intends to continue with its policy of improving the quality of housing within its action area.

REPORT OF COMMITTEE OF MANAGEMENT

31 MARCH 2011

Auditors

French Duncan LLP were appointed during the year and have indicated their willingness to continue acting as auditor to the Association.

On behalf of the Committee of Management

Name:

Date:

STATEMENT OF COMMITTEE RESPONSIBILITIES

31 MARCH 2011

Under the legislation relating to Industrial and Provident Societies we are required to prepare financial statements for each financial year, which give a true and fair view of the state of affairs of the Association and of the profit or loss of the Association for that period. In preparing those financial statements we are required to:

- select suitable accounting policies and apply them consistently;
- make reasonable and prudent judgements and estimates;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Association will continue in business.

We are also responsible for:

- keeping proper accounting records;
- safeguarding the Association's assets;
- taking reasonable steps for the prevention and detection of fraud.

As far as the Committee members are aware there is no relevant audit information of which the auditors are unaware and the Committee members have taken all the steps they ought to have taken to make themselves aware of any relevant audit information and to ensure that the auditors are aware of any such information.

By order of the Committee of Management

Name:

Date:

COMMITTEE OF MANAGEMENT'S STATEMENT ON INTERNAL FINANCIAL CONTROLS

31 MARCH 2011

The Committee of Management acknowledge their ultimate responsibility for ensuring that the Association has in place a system of controls that is appropriate to the various business environments in which it operates. These controls are designed to give reasonable assurance with respect to:

- the reliability of financial information used within the Association or for publication;
- the maintenance of proper accounting records; and
- the safeguarding of assets (against unauthorised use or disposition).

It is the Committee of Management's responsibility to establish and maintain systems of internal financial control. Such systems can only provide reasonable and not absolute assurance against material financial mis-statement or loss. Key elements include ensuring that:

- formal policies and procedures are in place, including the documentation of key systems and rules relating to the delegation of authorities, which allow the monitoring of controls and restrict the unauthorised use of the Association's assets;
- experienced and suitably qualified staff take responsibility for important business functions and annual appraisal procedures have been established to maintain standards of performance;
- forecasts and budgets are prepared regularly which allow the Committee of Management and staff to monitor the key business risks and financial objectives, and progress towards financial plans set for the year and the medium term; regular management accounts are prepared promptly, providing relevant, reliable and up-to-date financial and other information and significant variances from budgets are investigated as appropriate;
- all significant new initiatives, major commitments and investment projects are subject to formal authorisation procedures, through the Committee of Management;
- the Committee of Management review reports from management, from directors, staff and from the internal and external auditors to provide reasonable assurance that control procedures are in place and are being followed, including a general review of the major risks facing the Association; and
- formal procedures have been established for implementing appropriate action to correct weaknesses identified from the above reports.

COMMITTEE OF MANAGEMENT'S STATEMENT ON INTERNAL FINANCIAL CONTROLS

31 MARCH 2011 (Continued)

The Committee of Management have reviewed the effectiveness of the system of internal financial control in existence in the Association for the year ended 31 March 2011 and until the below date. No weaknesses were found in internal financial controls which resulted in material losses, contingencies, or uncertainties which require disclosure in the financial statements or in the auditors' report on the financial statements.

By order of the Committee of Management

Name:

Date:

AUDITORS' REPORT ON CORPORATE GOVERNANCE MATTERS

Corporate Governance

In addition to our audit of the financial statements, we have reviewed the Committee of Management's statement on pages 10 and 11 concerning the Association's compliance with the information required by the section on Internal Financial Control within SFHA's publication "Raising Standards in Housing".

Basis of Opinion

We carried out our review having regard to the Bulletin 2006/5 that was issued by the Auditing Practices Board. The Bulletin does not require us to review the effectiveness of the Association's procedures for ensuring compliance with the guidance notes, nor to investigate the appropriateness of the reasons given for non-compliance.

Opinion

In our opinion the Statement on Internal Financial Control on pages 10 and 11 has provided the disclosures required by the section on Internal Financial Control within SFHA's publication "Raising Standards in Housing" and is consistent with the information which came to our attention as a result of our audit work on the financial statements.

French Duncan LLP Chartered Accountants Statutory Auditor 375 West George Street Glasgow G2 4LW

Date:

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF

BARRHEAD HOUSING ASSOCIATION LIMITED

We have audited the financial statements of Barrhead Housing Association Limited for the year ended 31 March 2011 on pages 15 to 34. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the Association's members as a body, in accordance with section 9 of the Friendly and Industrial and Provident Societies Act 1968. Our audit work has been undertaken so that we might state to the Association's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Association and the Association's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of the Committee and auditor

As explained more fully in the Committee's Responsibilities Statement set out on page 9, the Committee is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's website at www.frc.org.uk/apb/scope/private.cfm.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the Association's affairs as at 31 March 2011 and of its income and expenditure for the year then ended; and
- have been prepared in accordance with the requirements of the Industrial and Provident Societies Acts 1965 to 2002, Schedule 7 of the Housing (Scotland) Act 2001 and the Registered Social Landlords Accounting Requirements (Scotland) Order 2007.

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF

BARRHEAD HOUSING ASSOCIATION LIMITED (Continued)

Matters arising on which we are required to report by exception

We have nothing to report in respect of the following matters where the Industrial and Provident Societies Acts 1965 to 2002 requires us to report to you if, in our opinion:

- a satisfactory system of control over transactions has not been maintained; or
- the Association has not kept proper accounting records; or
- the financial statements are not in agreement with the books of account of the Association; or
- we have not received all the information and explanations we require for our audit.

French Duncan LLP Chartered Accountants Statutory Auditor 375 West George Street Glasgow G2 4LW

2011

INCOME & EXPENDITURE ACCOUNT

FOR THE YEAR ENDED 31 MARCH 2011

	Notes	2011 £	2010 £
Turnover	2	3,229,348	2,862,462
Less: Operating Costs	2	(2,441,380)	(2,273,714)
Operating Surplus	2	787,968	588,748
Gain/(Loss) on sale of fixed assets		13,841	(27,223)
Interest receivable and other income		12,985	7,993
Interest payable and other charges	4	(403,630)	(350,343)
Surplus on ordinary activities before tax		411,164	219,175
Taxation on surplus on ordinary activities	5		
Surplus for year		411,164	219,175

The results for the year relate wholly to continuing activities.

The Association has no recognised gains or losses in 2010 and 2011 other than the results for the years as set out above.

BALANCE SHEET

AS AT 31 MARCH 2011

	Notes	£	2011 £	2010 £
Tangible Fixed Assets Housing properties				
- gross cost less depreciation	7		51,404,653	51,347,512
Less: HAG	7		(37,327,934)	(37,117,712)
			14,076,719	14,229,800
Other Assets	7		314,434	325,562
			14,391,153	14,555,362
Current Assets Debtors Cash at bank and in hand	8	209,162 2,251,751		203,258 1,820,368
			2,460,913	2,023,626
Current Liabilities Creditors due within one year	9		(1,740,668)	(1,551,861)
Net Current Assets			720,245	471,765
			15,111,398	15,027,127
Creditors due after one year	10		(12,877,962)	(13,204,849)
Net Assets			2,233,436	1,822,278
Capital Reserves				
Share capital Designated reserves Revenue Reserve Restricted Funds	12 6 6		168 1,639,557 560,268 33,443	174 1,356,266 465,838
			2,233,436	1,822,278

These financial statements were approved and authorised for issue by the Committee of Management on and signed on their behalf by:

Secretary:	
Committee Member:	
Committee Member:	

CASH FLOW STATEMENT

YEAR TO 31 MARCH 2011

	Notes	£	2011 £	2010 £
Net cash inflow from operating activities	13	r	1,179,039	2,845,880
Return on investments and servicing of finance				
Interest received Interest payable		12,985 (403,630)		7,993 (350,343)
			(390,645)	(342,350)
Investing activities				
Cash paid for construction and purchases Housing association grant received		(393,003) 258,953		(7,399,281) 3,420,584
Housing association grant repaid		(18,397)		(12,721)
Proceeds of sale of fixed assets		41,876		51,620
Purchase of other fixed assets		(12,015)		(20,218)
Net cash outflow from investing activities			(122,586)	(3,960,016)
Net cash inflow/(outflow) before financing			665,808	(1,456,486)
Financing				
Loans received		78,000		2,743,000
Loan principal repayments		(312,425)		(268,089)
Increase in share capital				25
Net cash (outflow)/inflow from financing			(234,425)	2,474,936
Increase in cash			431,383	1,018,450

NOTES TO THE FINANCIAL STATEMENTS

AS AT 31 MARCH 2011

1. Accounting Policies

(a) **Introduction and accounting basis**

The principal accounting policies of the Association are set out in the paragraphs (b) to (p) below The Association is incorporated under the Industrial and Provident Societies Act 1965 and is registered with the Financial Services Authority. The accounts have been prepared under the historical cost convention, and in compliance with The Registered Social Landlords Accounting Requirements (Scotland) Order 2007 and The Statement of Recommended Practice (SORP) 2008, "Accounting by Registered Social Landlords" and applicable Accounting Standards.

(b) **Finance**

The financial statements have been prepared on the basis that the capital expenditure referred to in note 7 will be grant aided, funded by loans or met out of reserves, or from proceeds of sales.

(c) Mortgages

Mortgage loans are advanced by private leaders under the terms of the individual mortgage deeds in respect of each property or housing scheme. Advances are available only in respect of those developments, which have been given approval for Housing Association Grant.

(d) Housing Association Grants

Housing Association Grants (HAG) are utilised to reduce the amount of mortgage loan in respect of an approved scheme to the amount, which it is estimated can be serviced by the net annual income of the scheme. The amount of HAG is calculated on the qualifying cost (note 1(f)) of the scheme in accordance with instructions issued from time to time by the grant awarding body. HAG and other grants are repayable under certain circumstances. These include the disposal of the properties to which the grants relate.

(e) Housing Association Grant - Acquisition and Development Allowances receivable

Acquisition and Development Allowances are determined by the grant awarding bodies and are advanced as grants. They are intended to finance certain internal administrative costs relating to the acquisition and development of housing land and buildings for approved schemes. Development allowances become available in instalments according to the progress of work on the scheme. These allowances are credited to development costs when they are receivable.

NOTES TO THE FINANCIAL STATEMENTS

AS AT 31 MARCH 2011 (Continued)

(f) **Fixed assets - Housing land and buildings** (note 7)

Properties included in housing properties are stated at cost. The cost of such properties includes the following:

- (i) cost of acquiring land and buildings
- (ii) development expenditure including applicable overheads
- (iii) interest charged on the loans raised to finance the scheme

These costs are either termed "qualifying costs" by the grant awarding bodies for approved HAG schemes and are considered for mortgage loans by the relevant lending authorities or they are met out of the Association's reserves.

All invoices and architects' certificates relating to capital expenditure incurred in the year at gross value before retentions are included in the financial statements for the year, provided that the dates of issue or valuations are prior to the year end.

Development costs are capitalised to the extent that they are attributable to specific schemes, where such costs are not felt to be excessive.

If expenditure does not qualify for HAG, it is nevertheless capitalised.

Expenditure on schemes, which are subsequently aborted, is written off in the year in which it is recognised that the scheme will not be developed to completion.

Interest on the loan financing the development is capitalised up to the relevant date of completion.

(g) **Depreciation**

(i) **Housing Properties**

Housing properties are stated at cost, less social housing and other public grants and less accumulated depreciation. Depreciation is charged on a straight-line basis over the expected economic useful lives of the properties at an annual rate of 2%. No depreciation is charged on the cost of land.

NOTES TO THE FINANCIAL STATEMENTS

AS AT 31 MARCH 2011 (Continued)

(ii) **Other fixed assets**

The Association's assets are written off evenly over their expected useful lives as
follows:Office premises-Furniture & equipment-20% reducing balance

A full year's depreciation is charged on these assets in the year of purchase, but no charge is made in the year of disposal.

(h) **Designated Reserve - reserves for major repairs** (note 6)

Accrued major repair expenditure, being the Association's commitment to undertake major repairs to its properties, is set aside in a designated reserve to the extent that it is projected that it will not be met from HAG.

(i) **Apportionment of management expenses**

Direct employee administration and operating costs have been apportioned to the income and expenditure account on the basis of costs of the staff to the extent that they are directly engaged in each of the operations dealt with in those accounts.

(j) Lease obligations

Rentals paid under operating leases are charged to the income and expenditure account on the accruals basis.

(k) Sale of Housing Properties

Properties are disposed of under the appropriate legislation and guidance. All costs and grants relating to the share of property sold are removed from the financial statements at the date of sale, except for first tranche sales. Any grants received that cannot be repaid from the proceeds of sale are abated and the grants removed from the financial statements.

NOTES TO THE FINANCIAL STATEMENTS

AS AT 31 MARCH 2011 (Continued)

(m) **Pensions**

The Association participates in the centralised Scottish Housing Associations' Defined Benefit Pension Scheme and retirement benefits to employees of the Association are funded by contributions from all participating employers and employees in the Scheme. Payments are made in accordance with periodic calculations by consulting actuaries and are based on pension costs applicable across the various participating Associations taken as a whole.

The expected cost to the Association of pensions is charged to the Income and Expenditure Account so as to spread the cost of pensions over the service lives of the employees.

(n) **Impairment of fixed assets**

Reviews for impairment of housing properties are carried out on an annual basis and any impairment in an income-generating unit is recognised by a charge to the income and expenditure account. Impairment is recognised where the carrying value of an income-generating unit exceeds the higher of its net realisable value or its value in use. Value in use represents the net present value of expected future cash flows from these units.

Impairment of assets would be recognised in the income and expenditure account.

(o) **Improvements**

Improvements are capitalised where these result in an enhancement of the economic benefits of the property. Such enhancement can occur if the improvements result in:-

- an increase in rental income or
- a material reduction in future maintenance costs or
- a significant extension of the life of the property.

Works to existing properties, which fail to meet the above criteria, are charged to the income and expenditure account.

(p) **Turnover**

Turnover represents rental income receivable from tenants.

NOTES TO THE FINANCIAL STATEMENTS

AS AT 31 MARCH 2011 (Continued)

2. Particulars of turnover, operating costs and operating surplus or deficit

Social Lettings	Turnover £ 2,999,413	Operating Costs £ 2,160,262	Operating Surplus/ (Deficit) £ 839,151	Operating Surplus/(Deficit) 2010 £ 636,271
Other activities	229,935	281,118	(51,183)	(47,523)
Total	3,229,348	2,441,380	787,968	588,748
2010	2,862,462	(2,273,714)	588,748	

NOTES TO THE FINANCIAL STATEMENTS

AS AT 31 MARCH 2011 (Continued)

3. Particulars of Income and Expenditure From Lettings

	Housing Accommodation £	Supported Housing £	Shared Ownership £	2011 Total £	2010 Total £
Income from lettings Rent receivable net of			-		-
Identifiable Service Charges Service charges receivable	2,857,212	37,760	32,281	2,927,253	2,666,905
-	82,386	786	3,539	86,711	74,748
Gross income from rents and service charges	2,939,598	38,546	35,820	3,013,964	2,741,653
Less: Voids	(14,551)	_	-	(14,551)	(21,082)
Net income from rents and service charges Revenue grants from Scottish	2,925,047	38,546	35,820	2,999,413	2,720,571
Ministers Other revenue grants	-	-	-	-	-
	-	-	-	-	-
Total Turnover from Social Letting Activities Management and maintenance	2,925,047	38,546	35,820	2,999,413	2,720,571
administration costs	731,738	10,441	-	742,179	818,204
Service costs Planned and cyclical	82,386	786	3,539	86,711	67,089
maintenance including major repair costs	737,253	-	-	737,253	585,815
Reactive maintenance costs	282,392	1,998	-	284,390	294,862
Bad debts – rents and service charges	25,907	-	-	25,907	36,741
Depreciation of social housing	265,589	7,206	4,698	277,493	273,522
Tenant Participation	6,329	-	_	6,329	8,067
Total Expenditure on Lettings	2,131,594	20,431	8,237	2,160,262	2,084,300
Operating Surplus on Letting Activities	793,453	18,115	27,583	839,151	636,271

The amount of service charges receivable on housing accommodation not eligible for Housing Benefit was finil (2010 - finil).

The total amount of major repairs expenditure incurred in the year was $\pounds 584,192$ (2010 - $\pounds 449,920$). No major repairs were capitalised. This figure is in respect of direct works costs.

NOTES TO THE FINANCIAL STATEMENTS

Year ended 31 March 2011

(Continued)

3b Particulars of turnover, operating costs and operating surplus or deficit from other activities

	Grants from Scottish Ministers	Other revenue grants	Supporting people income	Other income	Total Turnover	Operating costs – bad debts	Other operating costs	Operating surplus or deficit	Operating surplus or deficit for previous period of account
	£	£	£	£	£	£	£	£	£
Wider action/wider role	133,561	5,000	-	-	138,561	-	178,952	(40,391)	(34,343)
Care and repair of property	-	-	-	-	-	-	-	-	-
Factoring	-	-	-	19,702	19,702	-	22,229	(2,527)	(2,515)
Development and construction of property									
activities	3,335	-	-	-	3,335	-	32,437	(29,102)	-
Support activities	-	-	17,763	-	17,763	-	30,617	(12,854)	(10,665)
Care activities	-	-	-	-	-			-	-
Agency/management services for registered									
social landlords	-								
Other agency/management services	-	-	-	6,775	6,775	-	6,527	248	-
Developments for sale to registered social									
landlords	-	-	-	-	-	-	-	-	-
Developments and improvements for sale to									
non registered social landlords	-	-	-	-	-	-	-	-	-
Other activities –Big Lottery Funding	-	43,799	-	-	43,799	-	10,356	33,443	-
Total from other activities	136,896	48,799	17,763	26,477	229,935	-	281,118	(51,183)	(47,523)
· · · · · · · · · · · · · · · · · · ·									
2010	48,470	51,138	17,863	24,420	141,891	-	189,414	(47,523)	

Other Activities are for the Big Lottery Fund Grant. The sum of $\pounds 43,799$ includes $\pounds 25,659$ that was deferred income last year and $\pounds 18,140$ received in the current year. This receipt was treated as a restricted fund and used only for the purposes of the grant. Any grant receipts not spent in the year are retained in a Restricted Funds Reserve. Details of the movements are shown in Note 6c.

NOTES TO THE FINANCIAL STATEMENTS

AS AT 31 MARCH 2011 (Continued)

4. Interest payable

	2011	2010
	£	£
Interest paid in period	403,630	379,291
Less capitalised	-	(28,948)
	403,630	350,343

5. Taxation

The Association became a charity on 17 December 2004. After that date there is no Corporation Tax due on its exempt activities.

6. Reserves

(a) Designated Reserves

	At 31 March		At 31 March
	2010	Transfer	2011
	£	£	£
Major repairs reserve	<u>1,356,266</u>	<u>283,291</u>	<u>1,639,557</u>

No restrictions are placed upon this reserve, but the Committee has designated its use for specific purposes.

(b) Revenue Reserves

	2011 £	2010 £
Opening balance at 1 April 2010	465,838	411,044
Surplus for year	411,164	219,175
Less restricted funds	(33,443)	-
Transfer to designated reserves	(283,291)	(164,381)
Closing balance at 31 March 2011	560,268	465,838

(c) Restricted Funds

	At	Deferred	Received	Spent	Transfer to	At
	1 April	Income	during	during	deferred	31 March
	2010	Release	year	year	income	2011
Big Lottery Fund	Ē	<u>25,659</u>	<u>18,140</u>	<u>(10,356)</u>	=	<u>33,443</u>

NOTES TO THE FINANCIAL STATEMENTS

AS AT 31 MARCH 2011 (Continued)

7. Tangible Fixed Assets

Cost	Housing Properties Held for Letting £	Housing Properties In course of Construction £	Completed Shared Ownership Properties £	Office Premises £	Furniture Fittings & Equip- ment £	Total £
	~					~
At 1 April 2010	52,003,219	54,563	1,072,197	405,188	160,085	53,695,252
Additions	393,003	-	-	-	12,015	405,018
Transfers	109,570	-	(109,570)	-	-	-
Disposals	(61,721)	-	-	-	-	(61,721)
At 31 March 2011	52,444,071	54,563	962,627	405,188	172,100	54,038,549
Housing Association Grant						
At 1 April 2010	36,304,704	54,563	758,445	-	-	37,117,712
Additions	258,953	-	-	-	-	258,953
Transfers	68,950	-	(68,950)	-	-	-
Disposals	(48,731)	-	-	-	-	(48,731)
At 31 March 2011	36,583,876	54,563	689,495	-	-	37,327,934
Depreciation						
At 1 April 2010	1,729,320	_	53,147	115,796	123,915	2,022,178
Provided	272,795	-	4,698	13,506	9,637	300,636
Transfer	318	-	(318)		-	
Disposals	(3,352)	-	-	-	-	(3,352)
At 31 March 2011	1,999,081	-	57,527	129,302	133,552	2,319,462
Net book value As at 31 March 2011	13,861,114	-	215,605	275,886	38,548	14,391,153
As at 31 March 2010	13,969,195	-	260,605	289,392	36,170	14,555,362

Development administration costs capitalised amount to $\pounds 3,335$ (2010 - $\pounds 38,300$) for which Housing Association Grants amounting to $\pounds 3,335$ (2010 - $\pounds 7,254$) were received in the year.

NOTES TO THE FINANCIAL STATEMENTS

AS AT 31 MARCH 2011 (Continued)

8.	Debtors		
		2011	2010
	Amounts falling due within one year:	£	£
	Gross rents in arrears	120,614	139,156
	Less bad debt provision	(70,681)	(70,681)
		49,933	68,475
	Prepayments and accrued income	22,863	32,266
	Other debtors	136,366	102,517
		209,162	203,258
9.	Creditors due within one year		
	Loans	382,157	289,695
	Trade creditors	211,014	203,432
	Other creditors	624,329	705,485
	Accruals	405,347	214,828
	Other taxes and Social Security	14,407	12,807
	Rents in advance	103,414	99,955
	Deferred income	-	25,659
		1,740,668	1,551,861

10. Creditors due after more than one year

Loans	12,877,962	13,204,849

Loans are secured by specific charges on the Association's properties. Loans were repayable at rates of interest of 2.5% to 5.75% (2010 – 0.81% to 5.485%) in instalments due as follows:

In one year or less	382,157	289,695
Between two and five years	1,936,414	1,496,633
In five years or more	10,941,548	11,708,216
	13,260,119	13,494,544

NOTES TO THE FINANCIAL STATEMENTS

AS AT 31 MARCH 2011 (Continued)

11. Employees

	2011	2010
Staff costs during year	£	£
Wages and salaries	543,526	524,720
Social security costs	41,494	40,767
Other pension costs	61,012	64,798
	646,032	630,285

The average full time equivalent number of persons employed by the Association during the year was as follows:

	NO	NO
Housing staff	17	17

The Directors are defined as the members of the Management Committee, the Director and any other person reporting directly to the Director or the Management Committee whose total emoluments exceed $\pounds 60,000$ per year.

Aggregate emoluments payable to directors (including pension contributions and benefits in	£	£
kind)	67,645	66,476
Emoluments payable to highest paid director (excluding pension contributions)	54,593	53,574

The emoluments of the directors whose emoluments, excluding pension contributions, were over $\pounds 60,000$ were as follows:

	No	No
£60,001 to £70,000	-	-

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The Director is an ordinary member of the Association's pension scheme described below. No enhanced or special terms apply to membership and she has no other pension arrangements to which the Association contributes. The Association's contributions for the Director in the year amounted to $\pm 8,154$ (2010 - $\pm 7,975$).

	£	£
Total expenses reimbursed insofar as not chargeable to UK		
Income Tax	495	45

No member of the Committee of Management received any emoluments in respect of their services to the Association.

NOTES TO THE FINANCIAL STATEMENTS

AS AT 31 MARCH 2011 (Continued)

11. Employees (contd)

Barrhead Housing Association Limited participates in the Scottish Housing Association's Pension Scheme, (the 'Scheme'). The Scheme is funded and is contracted-out of the state scheme.

It is not possible in the normal course of events to identify the share of the underlying assets and liabilities to an individual participating employer as the Scheme is a multi-employer arrangement where the assets are co-mingled for investment purposes, benefits are paid from the total Scheme assets and the contribution rate for all employers is set by reference to the overall financial position of the Scheme rather than by reference to individual employer experience. Accordingly, due to the nature of the Scheme, the accounting charge for the period under FRS17 represents the employer contribution.

The Trustee commissions an actuarial valuation of the Scheme every three years. The main purpose of the valuation is to determine the financial position of the Scheme in order to determine the level of future contributions required so that the Scheme can meet its pension obligations as they fall due.

The last formal valuation of the Scheme was performed at 30 September 2009 by a professionally qualified actuary using the Projected Unit Credit method. The market value of the Scheme's assets as at the valuation date was £295 million. The valuation showed a shortfall of assets compared to liabilities of £160 million, equivalent to a past service funding level of 64.8%.

The Scheme Actuary has prepared an Actuarial Report that provides an approximate update on the funding position of the Scheme as at 30 September 2010. Such a report is required by legislation for years in which a full actuarial valuation is not carried out. The funding update revealed an increase in the assets of the Scheme to £355 million and indicated an increase in the shortfall of assets compared to liabilities to approximately £162 million, equivalent to a past service funding level of 67.4%.

Following a change in legislation in September 2005 there is a potential debt on the employer that could be levied by the Trustee of the Scheme. The debt is due in the event of the employer ceasing to participate in the Scheme or the Scheme winding up.

The debt for the Scheme as a whole is calculated by comparing the liabilities for the Scheme (calculated on a buy-out basis ie the cost of securing benefits by purchasing annuity policies from an insurer, plus an allowance for expenses) with the assets of the Scheme. If the liabilities exceed assets there is a buy-out debt.

The leaving employer's share of the buy-out debt is the proportion of the scheme's liability attributable to employment with the leaving employer compared to the total amount of the Scheme's liabilities (relating to employment with all the employers). The leaving employer's debt therefore includes a share of any 'orphan' liabilities in respect of previously participating

NOTES TO THE FINANCIAL STATEMENTS

AS AT 31 MARCH 2011 (Continued)

11. Employees Pensions (contd.)

employers. The amount of the debt therefore depends on many factors including the total Scheme liabilities, Scheme investment performance, the liabilities in respect of current and former employees of the employer, financial conditions at the time of the cessation event and the insurance buy-out market. The amounts of debt can therefore be volatile over time.

Barrhead Housing Association Limited has been notified by The Pensions Trust of the estimated employer debt on withdrawal from the Scottish Housing Associations' Pension Scheme based on the financial position of the Scheme as at 30 September 2010. As of this date the estimated employer debt for Barrhead Housing Association Limited was £2,203,471 (see Note 15).

The Scottish Housing Associations' Pension Scheme is a multi-employer defined benefit scheme. The Scheme offers three benefit structures to employers, namely:

Final Salary with a 1/60th accrual rate.

Career average revalued earnings with a $1/60^{\text{th}}$ accrual rate.

Career average revalued earnings with a $1/70^{\text{th}}$ accrual rate.

Career average revalued earnings with a 1/80th accrual rate.

Career average revalued earnings with a $1/120^{\text{th}}$ accrual rate, contracted in.

An employer can elect to operate different benefit structures for their active members (as at the first day of April in any given year) and their new entrants. An employer can only operate one open benefit structure at any given time. An open benefit structure is the one which new entrants are able to join.

Barrhead Housing Association Limited has elected to continue to operate the final salary with 1/60th accrual rate benefit option for active members as at 31 March 2011 and the career average revalued earnings with a 1/80th accrual rate benefit option for new and existing employees from 1 April 2011.

During the accounting period Barrhead Housing Association Limited paid contributions at the rate of 15.4% of pensionable salaries. Members' contributions were 7.7%.

As at the balance sheet date there were 10 active members of the scheme employed by Barrhead Housing Association Limited. The annual pensionable payroll in respect of these members was £333,051.

Barrhead Housing Association Limited continues to offer membership of the Scheme to its employees.

NOTES TO THE FINANCIAL STATEMENTS

AS AT 31 MARCH 2011 (Continued)

11. Employees Pensions (contd.)

The key valuation assumptions used to determine the assets and liabilities of the Scottish Housing Associations' Pension Scheme and financial assumptions underlying the valuation as at 30 September 2009 were as follows:

2009	Va	luation assumptions	% pa
	-	Investment return pre-retirement	7.4
		Investment return post retirement – Non -pensioners	4.6
		Investment return post retirement – Pensioners	4.8
	-	Rate of salary increases	4.5
		Rate of pension increases	
		pension accrued pre 6 April 2005 in excess of GMP pension accrued from 6 April 2005 (for leavers before 1 October 1993 pension increases are 5.0%)	2.9 2.2
	-	Rate of price inflation	3.0

Mortality Tables	
Non-pensioners	SAPS (S1PA) All Pensioners Year of Birth Long Cohort with
	1% p.a minimum improvement
Pensioners	SAPS (S1PA) All Pensioners Year of Birth Long Cohort with
	1% p.a minimum improvement SAPS PA92C2013 short

Contribution Rates for Future Service (payable from 1 April 2011)

Benefit structure	Long-term joint contribution rate (% of pensionable salaries per annum)
Final salary 60ths	19.2
Career average 60ths	17.1
Career average 70ths	14.9
Career average 80ths	13.2
Career average 120ths	9.4
Additional rate for deficit contributions *	10.4

(* Expressed in nominal pound terms (for each employer) increasing each 1 April in line with the rate of salary increases assumption. Earnings as at 30 September 2009 are used as the reference point for calculating the additional contributions.)

NOTES TO THE FINANCIAL STATEMENTS

AS AT 31 MARCH 2011 (Continued)

12. Share Capital

	2011	2010
Shares of £1 fully paid and issued	£	£
At 1 April 2010	174	300
Shares issued during year	4	25
Shares cancelled in year	(10)	(151)
At 31 March 2011	168	174

Each member of the Association holds one share of $\pounds 1$ in the Association. These shares carry no rights to dividend or distributions on a winding up. When a shareholder ceases to be a member, that person's share is cancelled and the amount paid thereon becomes the property of the Association. Each member has a right to vote at members' meetings.

13. Notes to the Cash Flow Statement

		£	£
(a)	Reconciliation of surplus to net cash inflow from		
	operating activities		
	Surplus for year	411,164	219,175
	Net interest payable	390,645	342,350
	Operating surplus for the year excluding interest and tax		
	payable	801,809	561,525
	Depreciation	300,636	296,071
	Gain on sale of fixed assets	(13,841)	27,223
	Shares cancelled	(6)	(151)
	(Increase)/Decrease in debtors	(5,904)	3,190,725
	Increase/(Decrease) in creditors	96,345	(1,229,513)
		1,179,039	2,845,880
(b)	Reconciliation of net cash flow to movement in net debt		
	Increase in cash for the year	431,383	1,018,450
	Loans received	(78,000)	(2,743,000)
	Loan repayments	312,425	268,089
		665,808	(1,456,461)
	Change in net debt		
	Net debt as at 31 March 2010	(11,674,176)	(10,217,715)
	Net debt as at 31 March 2011	(11,008,368)	(11,674,176)

NOTES TO THE FINANCIAL STATEMENTS

AS AT 31 MARCH 2011 (Continued)

13. Notes to the Cash Flow Statement (contd.)

Analysis of Changes in net debt

	As at 1 April 2010	Cash Flow	Other Changes	As at 31 March 2011
	£	£	£	£
Cash at bank and in hand	1,820,368	431,383	-	2,251,751
Debt due within one year	(289,695)	234,425	(326,887)	(382,157)
Debt due after one year	(13,204,849)	-	326,887	(12,877,962)
	(11,674,176)	665,808	-	(11,008,368)

2011

£

-

-

2010 £

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14. Capital Commitments

Expenditure authorised by the Committee	
of Management contracted less certified	
Expenditure authorised by the Committee	
of Management not contracted	

15. Contingent Liabilities

Pensions

Barrhead Housing Association has been notified by the Pensions Trust of the estimated employer debt on withdrawal from the Scheme based on the financial position of the Scheme as at 30 September 2010. As of this date the estimated employer debt for Barrhead Housing Association Limited was $\pounds 2,203,471$ (see Note 11). The Association has no current plans to withdraw from the scheme.

At 31 March 2011 the Association had no other contingent liabilities (2010 - £nil).

16. Housing Stock

	2011 c	2010
The number of units in Management at 31 March was as follows:	£	t
General Needs - Rehabilitation	305	305
General Needs - New Build	536	532
	841	837
Supported Accommodation	12	12
Shared Ownership	18	19
	871	868

NOTES TO THE FINANCIAL STATEMENTS

AS AT 31 MARCH 2011 (Continued)

17. Auditors' Remuneration

	2011 £	2010 £
The remuneration of the auditors (including expenses and		
excluding VAT for the year)	5,010	6,240
	5,010	6,240

18. Related Parties

Various members of the Committee are tenants of the Association. The terms applicable to them are the same as applicable to all of the tenants. Councillor Danny Devlin served on the Management Committee during the year. He is a councillor with East Renfrewshire Council. Any transactions with East Renfrewshire Council are made at arm's length, on normal commercial terms and Councillor Devlin cannot use his position to his advantage.